




# The Five Engines of Business Breakthrough

The Five Traits Solomon Said Aren't Enough  
But Still Matter Massively

## Ecclesiastes 9:11

A photograph of a person running on a dirt path through a field of tall grass at sunset. The sun is low on the horizon, creating a warm, golden glow over the scene. The path leads away from the viewer into the distance.

The race *is* not to the **swift**,  
Nor the battle to the **strong**,  
Nor bread to the **wise**,  
Nor riches to men of **understanding**,  
Nor favor to men of **skill**;  
But time and chance happen to them all.  
“perfectly timed, divinely orchestrated events”



## **SPEED: The Advantage of Early Action And Market Agility**

- Speed is your ability to notice opportunities early and move quickly while others hesitate.
- Early movers capture disproportionate advantage
- The faster you move, the faster you discover what works.
- Markets reward businesses that respond to change faster than their competitors.

## SPEED — The Solopreneur's Edge in a Slow-Moving World

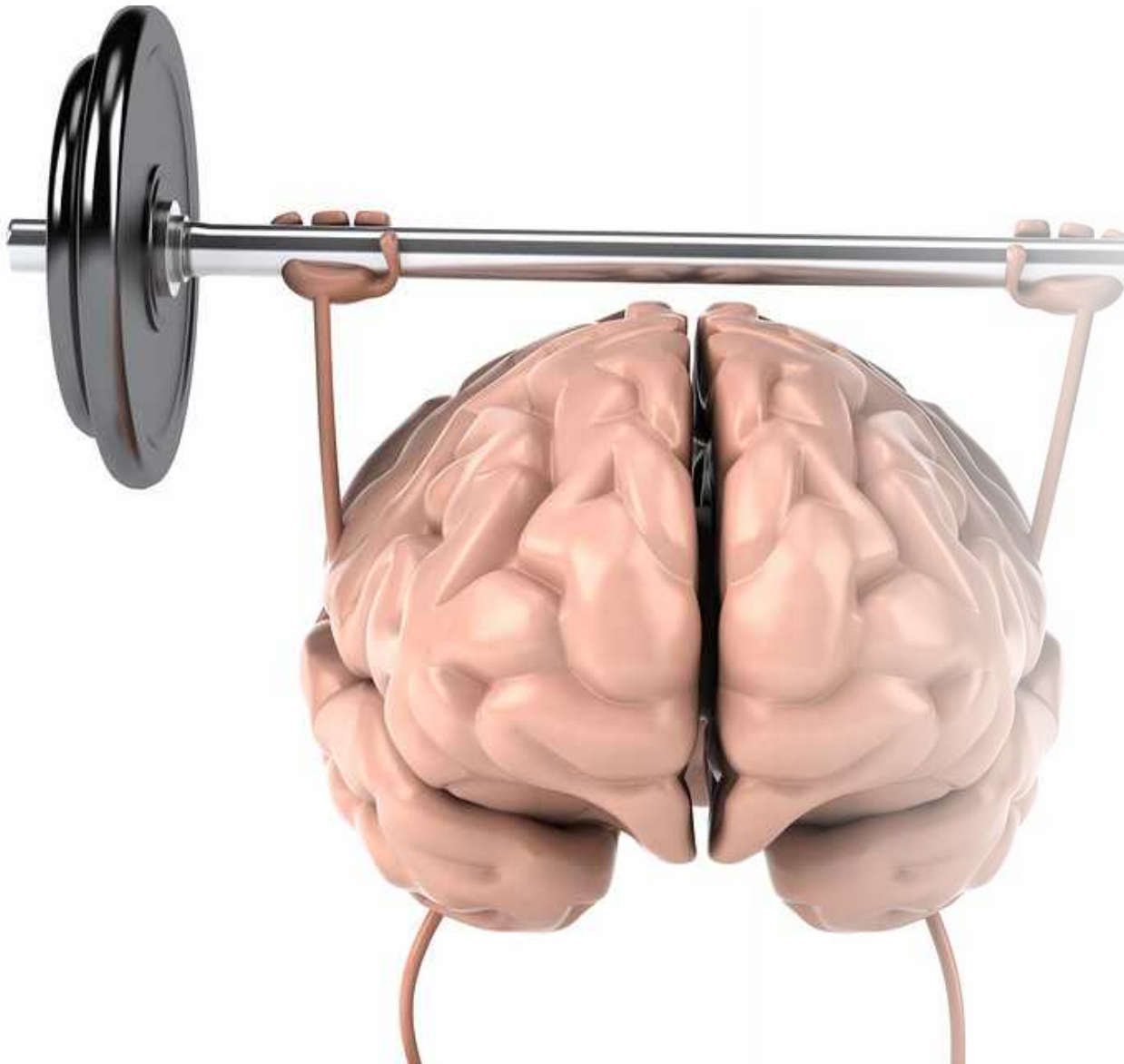
- Speed doesn't mean rushing; it means reducing delay, eliminating friction, and acting while others hesitate.
- Reduce decision time
- Use templates for everything to reduce friction
- Master fast follow-up:
- Work in "rapid sprints": Use  $\pi$  (pi) for work / rest rhythm



# THE 52:17 RULE

- Deep focus requires cycles. Brains work in waves, not marathons.
- The brain begins to fatigue around 45–60 minutes of deep work.
- A longer break (17 minutes) fully resets the prefrontal cortex so the next session is truly “fresh.”
- It follows the law of  $\pi$  (Pi) - The invisible law that governs cycles, orbits, rotations, and rhythms.





## **STRENGTH — The Power of Capacity, Endurance, and Operational Muscle**

- Strength, in business terms, is **capacity**—the ability to carry weight without collapsing.
- Businesses need resilience
- Strength allows you to **survive**
- Strength enables consistent execution—*the single greatest predictor of long-term business survival.*



## STRENGTH — The Solopreneur’s Capacity, Stamina, and Stability

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- Strength keeps you from burning out, running out of cash, or losing momentum.
- Build a cash buffer to reduce fear-driven decisions
- Strengthen your “systems muscle”
- Strengthen your body
- Narrow your focus
- Strength is **concentrated power**, not scattered effort.

# WISDOM — The Strategic Insight to Choose the Right Path

- Wisdom is the capacity to **discern, prioritize, and make decisions that align with long-term outcomes.**
- You can waste decades without wisdom
- Wisdom solves problems before they start
- Wisdom multiplies resources
- Strategic planning
- Choosing which opportunities to pursue



## WISDOM — Smart Decision-Making That Multiplies Your Effort

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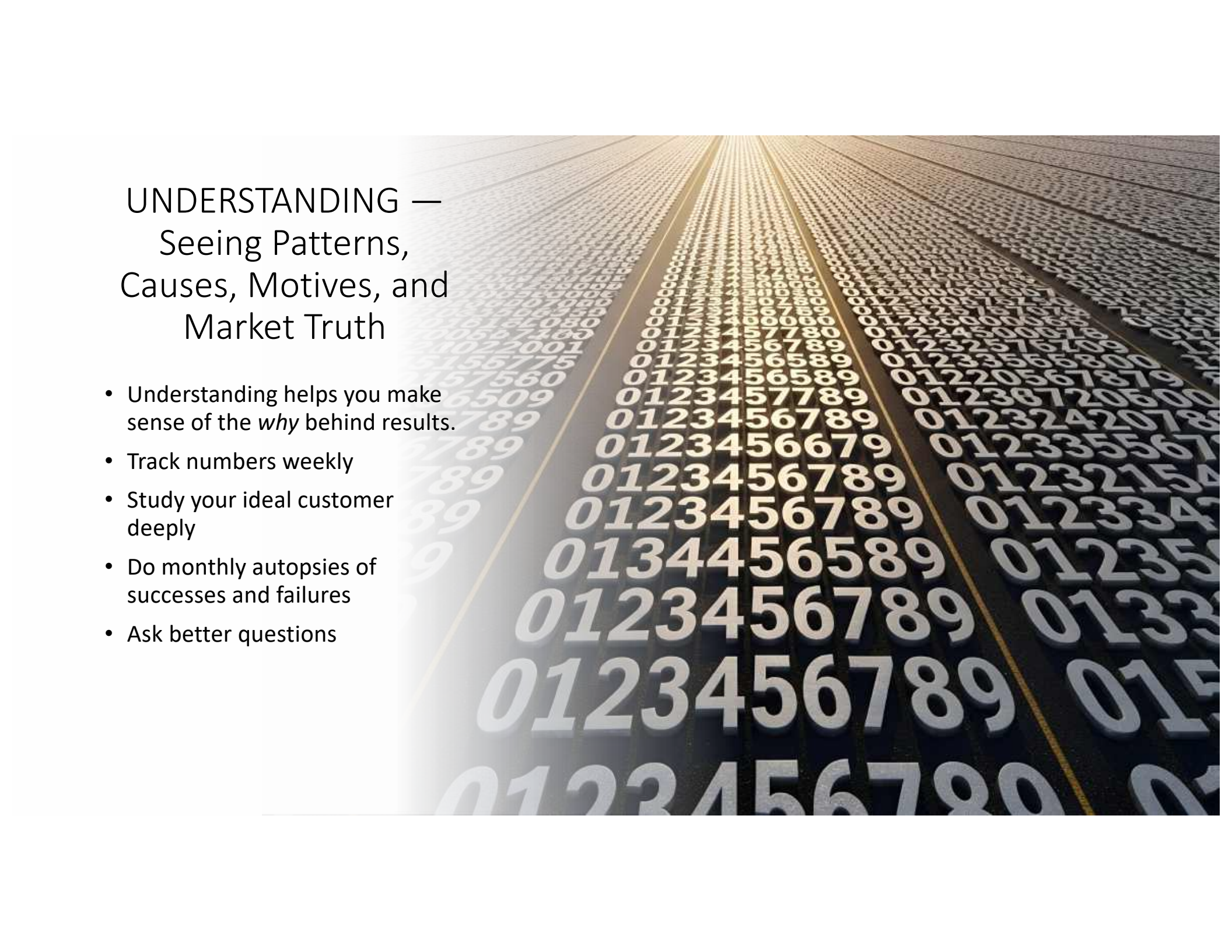
- Seek counsel consistently
- Perform weekly reflection
- Learn through small bets
- Keep the main thing, the main thing
- JAMES 1:5, PROVERBS 9:1, JAMES 3:17





## **UNDERSTANDING** **— The Ability to** **See the Why** **Behind the What**

- Understanding is the analytical depth to grasp **patterns, motives, mechanics, and implications.**
- If wisdom is choosing the right path, understanding is knowing **why that path works.**



## UNDERSTANDING — Seeing Patterns, Causes, Motives, and Market Truth

- Understanding helps you make sense of the *why* behind results.
- Track numbers weekly
- Study your ideal customer deeply
- Do monthly autopsies of successes and failures
- Ask better questions

# SKILL — The Mastery That Sets You Apart

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- Skill is your **competency**, your **craft**, your **excellence in execution**.
- Markets reward excellence.
- Customers recognize quality and return for it.
- Skill compresses time: Experts achieve in hours what amateurs take weeks to do.





## SKILL — The Solopreneur's Mastery and Market Differentiator

- Skill is where excellence becomes visible—and value becomes undeniable.
- Choose one core skill to master
- Schedule regular and deliberate practice
- Study the leaders in your field
- Get real time feedback

# The Bridge to Solomon's Point

- Solomon is not saying these qualities do not matter. He is saying:
- They increase your probability of success—but not your certainty.
- They prepare you for opportunity—but cannot create the moment of opportunity.
- They position you for favor—but only God opens the door of favor.



# IN BUSINESS TERMS

- **Speed** gets you to the opportunity first.
- **Strength** helps you endure long enough to benefit from it.
- **Wisdom** helps you choose correctly.
- **Understanding** helps you operate intelligently.
- **Skill** helps you execute masterfully.



# The Big Picture for Entrepreneurs

- These five qualities don't guarantee outcomes—but they *transform capacity*:
- **Speed** = more opportunities
- **Strength** = greater endurance
- **Wisdom** = fewer wasted years
- **Understanding** = sharper strategy
- **Skill** = unmistakable value

