

Descalate Your Brain With Psalms

- Spend 30 – 60 minutes at a time, just rinsing your mind with Psalms.
- It's like cleaning the water filter on my pool.
- Re-orientes you to God and He becomes magnified in your mind.
- It cleans your mind from the build up that comes from life, news, etc.
- (Heaven's Soul Cleanse sent to me by Marilee Engelman)





Finding Abundance in Fallow Ground

MUCH FOOD *IS* IN THE FALLOW *GROUND* OF
THE POOR, AND FOR LACK OF JUSTICE THERE IS
WASTE. (PROVERBS 13:23)

What is Fallow Ground?

- Fallow ground is ground that has been plowed and readied for sowing, but then seed is withheld, and the ground is allowed to lay dormant, and it becomes hard and unproductive.
- Think of fallow ground as anything you have, that was created to yield increase but is not being utilized.



Proverbs 13:23 (a) (MQP-AMP)

- Much food, (great abundance of provision) is in the fallow, (untilled, potential laden) ground of the poor (those lacking material resources, and the requisite hope, knowhow and wisdom needed to get out of poverty)...





Proverbs 13:23 (b)

- "...and for lack of justice (judgment, governance) there is waste.
- "but it is snatched up, swept away and consumed by lack of judgment or governance."



Hanlon's Razor

“NEVER ATTRIBUTE TO MALICE THAT WHICH IS ADEQUATELY EXPLAINED BY CARELESSNESS.”

Ask God to Show You Why Things Went Wrong

- Don't blame it on the wicked, even if they did cheat you.
- Bad outcomes aren't always our fault, but they're not always someone else's fault either.
- Look for the truth, not who to blame. (Guatemala 1994)
- Regardless of who's to blame, we need to acknowledge where we are at, reject the notion of staying down, repair the breach and get back in the race!





Ockham's Razor

WE SHOULD PREFER THE SIMPLEST EXPLANATION WITH THE LEAST MOVING PARTS. IF ALL ELSE IS EQUAL, IT'S MORE LIKELY THE SIMPLE ANSWER SUFFICES.

Take Responsibility For Your Part

- Did you lack knowledge you should have had?
- Did you lack good judgment?
- Did you proceed without seeking God's counsel?
- What was informing your judgment?
- Where was your judgment guided by poor personal governance or lack of personal discipline?
- Where were you unwisely wasteful?
- Sometimes, it was just made a mistake. We all make them.



Downside of Fallow Ground

- It is good to let land rest, but it shouldn't be neglected. (Stepped back in 2010 for several years)
- Reduced productivity
- Diminished revenue
- Distractions (weeds) come to fill the void
- Soil erosion – Degradation of those latent opportunities
- Depletion of nutrients: Needed support (i.e. investors, customers, potential employees may have moved on)





“Break up your fallow ground...”

- Fallow ground = the realm, sphere or territory God has given you.
- That can be geocentric, relationship centered, gifting oriented, even your way of thinking and perceiving the world.
- Anything within your reach that can bring increase if properly worked.

Break Up Your Fallow Ground...

- **Assess the land**

- Ask God to show you the lies you believe
- Moisture content: Is your land dry or moist? Is the information you have still relevant or does it need updating (watering)?
- Presence of weeds: What are the distractions that if not addressed will either prevent planting or limit their growth.





Break Up Your Fallow Ground...

- **Remove the weeds:** In business terms, this is about FOCUS. Clear out the distractions so you can FOCUS on the opportunity.
- **Overcome the challenges:** Roots, rocks, compacted areas. These are the hard places found in every field. Remove them / Overcome them.

Judah Shall Plow (Hosea 10:11)

- Judah = Praise
- Praising the Lord, prepares the soil of your heart.
- Your heart is the seedbed of every opportunity.
- Your heart is the place where your dreams and desires are born and grow.



**“...and do not sow
among thorns.”
(Jeremiah 4:3)**

- Now he who received seed among the thorns is he who hears the word, and...
- the cares of this world, (“cast your cares on Him” (1 Peter 5:7)
- the deceitfulness of riches (false security, misplaced priorities)
- the desires for other things entering in, (lust of flesh, lust of the eyes, pride of life - 1 John 2:16)
- choke the word, and he becomes unfruitful.
- A good harvest requires focus!



Benefits of Breaking up Fallow Ground

- **Increased productivity:** By tilling the soil and removing weeds, it becomes easier for plant roots to access nutrients and water. This leads to healthier crops, increased yield, and improved agricultural productivity.
- Similarly, in personal growth, breaking through mental barriers and habits can enhance productivity by unlocking untapped potential, creativity, and motivation.





Benefits of Breaking up Fallow Ground

- **Renewed Potential:** Fallow ground represents untapped potential lying dormant. By breaking it up, you unleash the latent possibilities. In agriculture, preparing unused land allows for the introduction of new crops or agricultural practices that can lead to increased diversity and resilience.
- Similarly, in personal development, breaking through mental barriers or routines opens doors to new ideas, perspectives, and opportunities, expanding your potential for growth and success.



Benefits of Breaking up Fallow Ground

Restoration & Revitalization: Over time, neglected land can become depleted, losing its fertility and vitality. Breaking up fallow ground allows for restoration and revitalization. By cultivating the soil, replenishing nutrients, and introducing proper care, the land can regain its productivity.

In a personal context, breaking through mental barriers can restore motivation, passion, and a sense of purpose, leading to a renewed zest for life and personal fulfillment.

Benefits of Breaking up Fallow Ground

- **Weed Control:** Fallow ground tends to accumulate weeds and unwanted vegetation. By breaking up the fallow ground, these weeds can be eradicated, preventing them from overtaking the desired crops.
- Similarly, breaking through mental barriers and habits can help eliminate negative thought patterns, self-limiting beliefs, and unproductive behaviors that hinder personal growth.
- Replace vs Stop





Benefits of Breaking up Fallow Ground

- **Enhanced Adaptability:** Breaking up fallow ground in agriculture promotes adaptability to changing conditions. Prepared soil can better absorb and retain water, withstand droughts or heavy rainfall, and support healthier plant growth.
- Likewise, breaking through mental barriers fosters adaptability, enabling individuals to embrace change, learn new skills, and navigate challenges more effectively.

Benefits of Breaking up Fallow Ground

- **Continuous Improvement:** Breaking up fallow ground is an ongoing process. It requires regular maintenance and cultivation to sustain productivity.
- Similarly, personal growth requires consistent effort and a willingness to continuously break through mental barriers, challenge assumptions, and cultivate new skills. By embracing this mindset of continuous improvement, individuals can enhance their abilities, knowledge, and overall well-being.





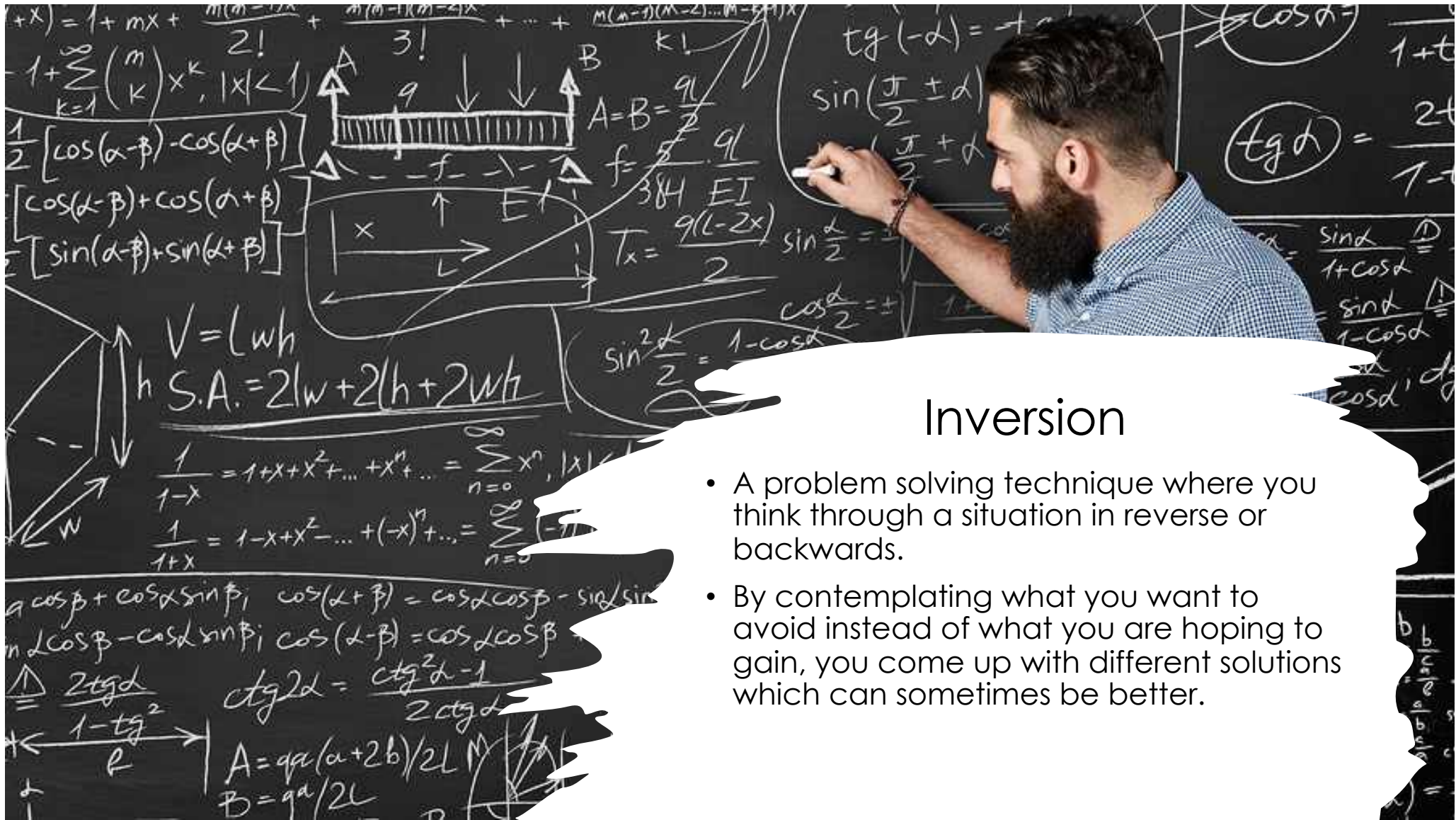
Find The Opportunities

“AN IDEA SHOULD BE MADE AS SIMPLE AS POSSIBLE, BUT NO SIMPLER.”
(ALBERT EINSTEIN)



Acres of Diamonds

- A parable about a man who sells his land in search of diamonds, only to discover later that the land he sold was filled with valuable diamonds all along.
- While fallow ground represents unused potential within an individual's life or personal journey, "Acres of Diamonds" emphasizes the idea that one's greatest opportunities are often right in front of them, rather than in distant places.
- Milkshake salesman



Inversion

- A problem solving technique where you think through a situation in reverse or backwards.
- By contemplating what you want to avoid instead of what you are hoping to gain, you come up with different solutions which can sometimes be better.

Second Order Thinking (Second Level)

- Effects have effects
- Goes beyond the immediate and obvious consequences of a decision or action
- It involves considering the potential ripple effects, unintended consequences, and long-term implications of a choice.





Compounding

- It's been said that Einstein called compounding the 8th wonder of the world.
- Money is not the only thing that compounds; ideas and relationships do as well.
- In business, it's the blog, the podcast, the interview, the public speaking, the books, etc., that have a compounding effect. Think of the whale using bubbles to catch fish.

Fixing Zero

- Any number multiplied by zero, no matter how large the number, is still zero.
- In some systems, a failure in one area can negate great effort in all other areas. (i.e. a broken link in a chain)
- As simple multiplication would show, fixing the “zero” often has a much greater effect than does trying to enlarge or improve the other areas.
- Look for the action that will have the greatest impact next. (i.e. INC 500)



Thought Experiment

- A way to logically carry out a test in one's own head that would be very difficult or impossible to perform in real life.
- It involves using imagination, logical reasoning, and conceptual thinking to examine the implications and consequences of a particular idea or concept.
- Einstein imagined himself traveling on a beam of light to help him solve the problem of relativity.
- Bee example.

