

The ULTIMATE SUCCESS MINDSET (THE 7-FOLD MINDSET OF CHRIST)

[Romans 8:6](#) For to be carnally **mind**ed *is* death, but to be spiritually **mind**ed *is* life and peace.

MINDSET # 1 - CONFIDENCE

“Let this mind be in you which was also in Christ Jesus, who, being in the form of God...did not consider it robbery to be equal with God,”
(**CONFIDENCE** – I don’t have to reach or strive for that which I already am. Know who you are in Christ. I AM. A SON. OF GOD.)

BENEFITS OF CONFIDENCE IN BUSINESS

1. Inspires trust and credibility
2. Enhances decision making (quick and rare vs slow and often)
3. Drives initiative and action
4. Improves communication effectiveness
5. Increases resilience
6. Attracts opportunities and talent
7. Encourages Innovation & creativity (willing to take risks)

TEN WAYS TO BUILD CONFIDENCE

RULE NUMBER ONE: Worship God – Proverbs 14:26 tells us that there is strong confidence in the fear of the Lord.

RULE NUMBER TWO: Do what you fear –(i.e. cold calling) It generally happens that confidence keeps an even pace with ability so as you push yourself to do the thing you’re not good at, you will improve as you go and your confidence will soar.

RULE NUMBER THREE: Increase in knowledge, wisdom and understanding - Confidence generally keeps pace with ability, so become an expert in your field.

RULE NUMBER FOUR: Practice the right things – Practice doesn't make perfect, it makes permanent, so you must be sure to practice the right things. Van Cliburn in his later years, still practiced 8 hours a day (2 just doing finger exercises) Confidence is rooted in competence.

RULE NUMBER FIVE: Change your self-image – You never rise above your image of yourself. Your reality, (what you experience in life), tends to follow self-image. I AM A SON OF GOD

RULE NUMBER SIX: Raise your expectations – If you will be honest about it, you'll realize that you are as good at sales, or anything else for that matter, as you want to be. Expect more from yourself than others do. If you expect above average results, you need to expect above average commitment of yourself. Raise the bar on yourself. When I urge you to raise your expectations, I am urging you to raise them on all fronts, not just in your career. Pursue God with a passion, love your spouse deeply, cherish your children, serve your fellow man and find time to rejuvenate.

RULE NUMBER SEVEN: Build on small successes – Sometimes your goals far exceed your current abilities, and in reaching for them you fall so far short, that you're tempted to give up on the whole dream. Gerry Price: Make it a point each day to accomplish something – anything at all, so long as I could at the end of the day take some satisfaction in having accomplished something. Accomplishing smaller goals builds momentum and self-assurance.

RULE NUMBER EIGHT: Encourage yourself – Sometimes however, there's just simply no one around to encourage you. At times like that, you've got to encourage yourself. When David and his men returned to camp at Ziklag, they found their camp burned and their

wives and children missing. David's men were so upset at him, they wanted to stone him, but David separated himself from the people and encouraged himself in the Lord.

RULE NUMBER NINE: Consider not – When Abraham was about a hundred years old, God made a promise to him about having a son. There were at least two good reasons why this would never happen, but the book of Romans records that Abraham “considered not his own body now dead, when he was about a hundred years old, neither the deadness of Sarah's womb.” There will always be very good reasons why you can't do something. Don't let that stop you.

RULE NUMBER TEN: Pre-play the Future Reward. i.e. David – great riches, the king's daughter, no taxes.